Farm Technology Adoption In Farming: An Application Oftam Model

A Naga Bhushan^a, Dr. M Siva KotiReddy^b

^{a,b}Assistant Professor, Department of Management Studies, Vignan's Foundation for Science, Technology & Research University, Guntur, Andhra Pradesh, India.

Article History: Received: 10 November 2020; Revised 12 January 2021 Accepted: 27 January 2021; Published online: 5 April 2021

Abstract: In the present study we analyze the farmers' perception towards adoption of technology such as technology adoption for better productivity in farming. The considered constructs are adopted from Technology adoption model (TAM). A total sample of 165seasonal farmers who grow millets from the Guntur district are considered through simple random technique and out of which survey respondents irregular responses are eliminated finally 150 samples are determined for statistical analysis. Factor analysis was performed to determine the latent factors and their dependent association with intention for adoption was observed with regression analysis. Results are reported and discussions are made as per the results and in correlation between results and previous literature and finally, suggestions and future indication for extension of the study are proposed.. **Keywords:** Technology, Farming, Ease of Use, Usefulness, Intention

1. Introduction

From the last five decades, the state's agricultural objective policies and methods used to achieve these objectives have transformed from time to time, depending on internal and external factors. Sector-level agricultural policy can be further subdivided on the supply side and the demand side (Mahadevan, 2003, Sivakoti Reddy, M. (2019). The first includes areas related to agrarian reform and land use, development and diffusion of new technologies, public investment in irrigation and rural infrastructure, and support for agricultural prices (Mahadevan, 2003; Mukherjee and Kuroda, 1997, Singh, 2010, Sivakoti Reddy, M., Venkateswarlu, N. (2019). Demand-side policies, for their part, include government interventions in agricultural markets and the operation of public distribution systems. These policies also have macroeconomic effects in terms of impact on public budgets (Ruttan, 2002, Sivakoti Reddy, M., Murali Krishna, S.M. (2019, Addela, S., Sivakoti Reddy, M. 2019, Vijaya, P., Sivakoti Reddy, M. (2019). Policies at the macro level include policies to strengthen linkages in agriculture and non-agricultural activities, as well as industrial policies that affect the supply of raw materials for agriculture and the supply of agricultural equipment(,Manukonda et al. (2019). Manideep, 2019c, 2019b, 2019a).

Objectives of the Study:

• To review the literature with regard to technology adoption feasibility in farming which in turn leads to productivity.

• To empirically analyze the perceptions of farmers towards technology adoption for enhancement in productivity

Literature Review:Indian farmers face natural problems such as drought, floods, deforestation and natural disasters due to large geographical disparities as well as infrastructure problems. Farmers' bargaining power is not strong because they pay high-priced inputs and cannot sell their products on the market at high prices, resulting in a general loss of their net income. (Jain, 2017). At the time of technological development and innovation, information and communication technologies have the power to change the state of agriculture in India. The rural population relies to a large extent on agriculture because of the lack of alternative employment opportunities, which makes the current study of strategic importance (Jain, 2017). Based on TAM, the researcher developed and tested FTAM in China's development after incorporating certain concepts, such as social influence, innovation, job relevance, personal effectiveness and relative advantage. As an independent variable. All FTAM constructs have sufficient theoretical support. The results of the study showed that some TAM constructs have a direct and indirect effect on the adoption and intention of computer scientists to develop and use them (Jain, 2017, Reddy, 2005, Thi, Chi and Yamada 2002).

The information-based agricultural agriculture system (precision farming) is designed to maximize agricultural production and is often described as the next major development in agriculture. The combination of global

positioning system (GPS) and mobile mapping should provide farmers with the information they need to implement precision farming based on decisions (Mittal and Tripathi, 2009). In the Indian context, the use of mobile phones as a means of providing information on agriculture will depend on the extent to which the mobile network has been able to link farmers to market information in a timely manner. and precise (Jain, 2017, Mittal and Tripathi, 2009, Mukherjee and Kuroda, 2003, Shahabinejad and Akbari, 2010, Thi et al., 2002).

The impact on productivity can be measured directly in terms of higher yield for farmers, with a decreasing effect on crop patterns and potential yield of planted crops. Information on price factors: input and output prices, and non-price factors, such as information on input availability, seed quality, modern techniques, etc., will play the main role to improve agricultural productivity.

2. Research Questions:

- 1. Does Perceived Usefulness of Technology intense its adoption for farming?
- 2. Does Related Advantage of Technologyintense its adoption for farming?
- 3. Does Perceived Ease of use of Technologyintense its adoption for farming?

Hypothesis Formulation:

- H1: Perceived Usefulness of Technology positive significantly effects intention to adopt in seasonal farming.
- H2: Related Advantage of Technology positive significantly effects intention adopt in seasonal farming.
- H3: Perceived Ease of use of Technology positive significantly effects intention to adopt in seasonal farming.

To test the hypothesis the demographic characteristics such as gender, age, marital status, qualification monthly income and experience in farming are cross tabulated towards hypothesized statements and its association was tested using chi-Square test. A total sample of 165seasonal farmers who grow millets from the Guntur district are collected through simple random technique and out of which survey respondents irregular responses are eliminated finally 150 samples are determined for statistical analysis

Proposed Model:

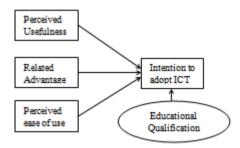


Figure 2: Proposed Model

3. Methodology:

Demographics of the Respondents:

About 70.1 percent of the 756 total respondents are male were as the rest are female. Coming to the age factor of the total respondents about 36.8 percent were in the age of 25-35 years and majorly about 40.7 percent are in between 35-45 years. Were, coming to marital status about 92.6 percent of the respondents are married and rest are single. With respect to educational qualifications of the farmers about 33.3 percent are graduates and the rest about 61.3 percent are qualified in secondary education. When coming to earning capacity of the farmers about 45.8 percent incomes are in between Rs. 20,000 - 30,000 and about 45.8 percent have 2-5 years farm experience in the seasonal and tropical times.

Inferential Analysis:

The method adopted for data collection is a non-probabilistic sampling method- snowball sampling such that, referrals from farmers as a chain process responses are collected and about 150 responses are collected in that after eliminating the inappropriate and semi-filled responses are removed in the final process of data analysis and only a few about 4 responses cases are replaced with mean values and that task is achieved by SPSS.

KMO and Bartlett's Test

Kaiser-Me	.613			
Bartlett's	Test	of	Approx. Chi-Square	226.611
Sphericity				
			Df	37
			Sig.	.0001

Table 1: Sample Adequacy

A principle components factor analysis was performed to determine the factors from the adopted questionnaire. Before to that, KMO and Bartlett's test was performed to determine the sample adequacy and it is found that by test it is 0.613 which is sufficient enough for performing factor analysis. This is represented in the table 1. The items of the model are measured on a seven point likert scale were, mean and standard deviation of the model constructs are represented in the table 2, that the mean of trustworthiness is 3.542, the mean of adoption intention is 3.942, the mean of perceived advantage is 4.892 and the mean of perceived ease of use is 5.449.

The constructs and the items are drawn from the literature, but the validity and to examine the variance explained by these constructs to the proposed model a dimension reduction technique is used in the present study(Manideep, 2019c, 2019a; Manideep&Yedukondalu, 2019). All the items and its responses are loaded in SPSS and Exploratory factor analysis is performed and it is found that four constructs evolved and the variance explained by these constructs is about 71.369 percent. As per the literature, a model explaining 60 percent of variance is considered valid and the factors are decided based on the eigenvalue, if the eigenvalue is >1 it is considered as a factor. The SPSS out below table 3 displays the result along with Rotation Sums of Squared Loadings.

The rotation technique in this model is varimax rotation, which is an non-orthogonal method that, from table 5, it can be determined that out of 15 items about 6 items are removed due to cross loadings and item loadings under that factor is less that 0.6 and this is dome as per the literature.

	Initial Eigenvalues				ction Sured Loadin	ims of ags	RotationSumsofSquared Loadings		
Component	Tot al	% of Varia nce	Cumula tive %	Tot al	% of Varianc e	Cumul ative %	Tot al	% of Varian ce	Cumula tive %
1	2.2 31	24.78 7	24.787	2.2 31	24.787	24.787	1.9 87	22.076	22.077
2	1.7 64	19.60 0	44.387	1.7 64	19.600	44.387	1.5 43	17.148	39.223
3	1.3 99	15.54 6	59.933	1.3 99	15.546	59.933	1.5 05	16.722	55.947
4	1.0 29	11.43 5	71.368	1.0 29	11.435	71.368	1.3 88	15.422	71.369
5	.63 8	7.094	78.462						

6	.62 8	6.975	85.437			
7	.49 6	5.516	90.954			
8	.45 1	5.009	95.963			

Table 2: Factor Loadings and Explained Variances

It can be observed from table 2, that all the items are >0.6(Correlated with that factor) and 3 items are under Perceived usefulness, and 2 items are under Perceived advantage, Perceived ease of use and at last 2 items under adoption intention construct. The factor analysis does not define any causal relation between the factors but the validity of convergent and divergent validity is evaluated by this.

Study Construc t	Perceive d usefulnes s	Adoptio n Intentio n	Perceive d advantag e	Perceive d ease of use	Reabilit y	Mean	Std. Deviatio n	N
Perceive d usefulnes s	1	.19*	.00	00	0.680	3.542	1.4608	150
Adoption Intention	.19*	1	.13	.25**	0.660	3.942	2.3344	150
Perceive d advantag e	.00	.13	1	.06	0.740	4.892	1.1496	150
Perceive d ease of use	00	.25**	.06	1	0.540	5.449	2.1402	150

Table 3: Correlation and reliability Test

* Correlation is significant at the 0.05 level (2-tailed).

** Correlation is significant at the 0.01 level (2-tailed).

A serial multiple regression method is used to observe the impact of the independent variables Perceived usefulness, Perceived advantage and Perceived ease of use on adoption intention from table 4 it can be determined that Perceived ease of use is positively and significantly effects ($\beta = 0.251$, P<0.05) the farmers adoption intention, Perceived usefulness significantly effects($\beta = 0.195$, P<0.05) the farmers adoption intention and Perceived advantage positively not significantly effects($\beta = 0.117$, P>0.05) the farmers adoption intention.

Model	Unstandardized	Standardized	t	Sig.
-------	----------------	--------------	---	------

		Coefficie	ents	Coefficients		
		В	Std. Error	Beta	-	
1	(Constant)	2.726E- 16	.081		.000	1.000
	Perceived usefulness	.195	.081	.195	2.410	.01730
	Perceived advantage	.117	.081	.117	1.440	.1520
	Perceived ease of use	.251	.081	.251	3.090	.0020

Table 4 : Decomposed Standardized Coefficients of the model
--

4. Results and Discussion:

From the model: message attributes along with educational qualification of the respondents have predicted a 14 percent of proportional variation (coefficient of determinant R2 is 0.14). It is observed that the proportion of variation has increased by 3 percent (R2 = 0.11, change in R2=0.03) about 3 percent of the variance is explained by qualification of respondents and it is a key element in forming adoption intention.

Hence, it is proved that both the hypothesis, H1 and H3 are positive significantly associated with adoption intention means, both can contribute to formation of adoption intention and H2, the Perceived advantage was not significant that means farmers do not consider this as a considerable factor in adoption decision. The control variable qualification of respondents also a major decision contributing factor.

Model Summary								
Model	R	R Square	Adjusted R Square	Std. Error of the Estimate				
Study Constructs	.345 ^a	.119	.099	.9494805				
Study Constructs with Educational Qualification	.379 ^b	.144	.118	.9396878				

Table 5: Model Determination

a. Predictors: (Constant), Perceived advantage, Message Credibility, Perceived usefulness. b. Predictors: (Constant), Perceived advantage, Message Credibility, Perceived usefulness, Educational Qualification

c. Dependent Variable: Adoption Intention

5. Implications And Further Research:

States of India where agriculture is the main occupation of the state's inhabitants. The respondents who completed the questionnaire were contacted personally, but the circumstances under which the test was conducted were not checked. Therefore, it is not known whether the conditions were still optimal for such a test, such as

time, sincerity, distractions, and no source of bias, and the test ended in one session without interruption. Sometimes the researcher had to leave the questionnaire to the respondents for later interpretation(Jain, 2017). It could have been better for respondents to complete the questionnaire under the best test conditions and under the best possible control. The current study took into account a limited number of demographic indicators, while in the future other variables such as household composition, ethnicity, social class, etc. It can be taken into account for a similar study(ALI, 2005; Amin & Li, 2016; Barker, Dawe, &Inocencio, 2003; Jain, 2017; Jin et al., 2019; Mahadevan, 2003; Mittal &Tripathi, 2009; Mukherjee & Kuroda, 2003; Reddy, 2005; Shahabinejad&Akbari, 2010; Singh, 2010; Stiroh, 2019)

References

ALI, S. (2005). Total Factor Productivity Growth and Agricultural Research and Extension : An Analysis of Pakistan 's Agriculture , 1960 – 1996. The Pakistan Development Review, 44(4), 729–746.

Amin, K., & Li, J. (2016). Applying Farmer Technology Acceptance Model to Understand Farmers' Behavioral Intention to use ICT Based Microfinance Platform: A Comparative analysis between Bangladesh and China. The Thirteenth Wuhan International Conference on E-Business—IT/IS Technology for E-Business, (July), 123. https://doi.org/10.13140/RG.2.1.3832.9363

Barker, R., Dawe, D., &Inocencio, A. (2003).Economics of Water Productivity in Managing Water for Agriculture. Economics of Water Productivity in Agriculture, 19–35.

Jain, P. (2017). Impact of Demographic Factors: Technology Adoption in. SCMS Journal of Indian Management, 3(September), 93–102.

Jin, S., Huang, J., Hu, R., Rozelle, S., Jin, S., Huang, J., ...Rozelle, S. (2019). The Creation and Spread of Technology and Total Factor Productivity in China 's Agriculture. Agricultural & Applied Economics Association, 84(4), 916–930.

Mahadevan, R. (2003). Productivity Growth In Indian Agriculture : The Role Of Globalization. Asia-Pacific Development Journal, 10(2), 57–72.

Manideep, A. S. (2019a). Impact of Social Network Advertisements on Brand Equity of Wellness Firms and the Mediating Role of Brand Awareness: An Empirical Analysis : International Journal of Management and Business Research, 9(June), 46–53. Retrieved from http://ijmbr.info/abstract.php?archiveid=204

Manideep, A. S. (2019b). Nanotechnology And Its Implications In Manufacturing. International Journal of Mechanical and Production Engineering Research and Development, 2(Special Issue), 284–292.

Manideep, A. S. (2019c). The Effect of Adoption of E-commerce on Business Performance : An Empirical Analysis. International Journal of Basic and Applied Research, 9(5), 376–382.

Manideep, A. S., &Yedukondalu, D. (2019). The Strategic Implications of Worksite Wellness Programs : A Review. Journal of Advanced Research in Dynamical and Contral Systems, 11(5), 141–144.

Mittal, S., &Tripathi, G. (2009).Role of Mobile Phone Technology in Improving. Agricultural Economics Research Review, 22, 451–459.

Mukherjee, A. N., & Kuroda, Y. (2003). Productivity growth in Indian agriculture: is there evidence of convergence across states? Agricultural Economics, 5150(03), 43–53. https://doi.org/10.1016/S0169-5150(03)00038-0

Reddy, P. K. (2005). A framework of information technology-based agriculture information dissemination system to improve crop productivity, 88(12), 1905–1913.

Shahabinejad, V., & Akbari, A. (2010). Measuring agricultural productivity growth in Developing Eight. Journal of Development and Agricultural Economics, 2(9), 326–332.

Singh, G. (2010). Replacing Rice with Soybean for Sustainable Agriculture in the Indo-Gangetic Plain of India : Production Technology for Higher Productivity of Soybean. International Journal of Agricultural Research, 5(5), 259–267. https://doi.org/10.3923/ijar.2010.259.267

Stiroh, B. K. J. (2019). Information Technology and the U.S. Productivity Revival : What Do the Industry Data Say? American Economic Association, 92(5), 1559–1576.

Sivakoti Reddy, M. (2019). Impact of RSERVQUAL on customer satisfaction: A comparative analysis between traditional and multi-channel retailing. International Journal of Recent Technology and Engineering. 8(1), pp. 2917-2920.

Sivakoti Reddy, M., Murali Krishna, S.M. (2019). Influential role of retail service quality in food and grocery retailing: A comparative study between traditional and multi-channel retailing. International Journal of Management and Business Research, 2019, 9(2), pp. 68-73

Sivakoti Reddy, M., Venkateswarlu, N. (2019). Customer relationship management practices and their impact over customer purchase decisions: A study on the selected private sector banks housing finance schemes. International Journal of Innovative Technology and Exploring Engineering, 2019, 8(7), pp. 1720-1728.

Addela, S., Sivakoti Reddy, M. (2019). Mobile banking-an empirical analysis on the customer's perception towards mobile banking in determining the customer satisfaction in the state of telangana rural areas. Journal of Advanced Research in Dynamical and Control Systems, 2019, 11(6), pp. 318-321

Vijaya, P., Sivakoti Reddy, M. (2019). A study on the moderating role of trust in determining the green purchase intentions: Empirical evidence from Indian automobile sector. Journal of Advanced Research in Dynamical and Control Systems, 2019, 11(11), pp. 39-47.

Sivakoti Reddy, M., Naga Bhaskar, M., Nagabhushan, A.(2019). Saga of silicon plate: An empirical analysis on the impact of socio economic factors of farmers on inception of solar plants. International Journal of Control Theory and Applications, 2016, 9(29), pp. 257-266.

Manukonda et al. (2019). What Motivates Students To Attend Guest Lectures? The International Journal of Learning in Higher Education. Volume 26, Issue 1. 23-34.